Chicagoland Small Business Outlook Survey

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67%

hired new employees in the last 12 months



38%

expect to add full-time employees in the next 12 months



38%

expect to add part-time employees in the next 12 months

Most Common Concerns Facing Small Businesses

Economic Conditions	92%
Sales Growth	86%
Taxes	83%
Cash Flow	81%
Limited Workforce	81%

A Post-Pandemic Workforce

As the Chicago economy emerges from the pandemic, the next era of the city's workforce will look different from the one that preceded it.







Increased Focus on Digital Performance

As the pandemic disrupted traditional business models, small businesses adapted to a digital-first ecosystem, which helped to expand their reach.

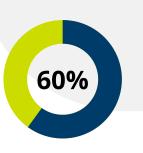
Small Businesses Plan to Increase the Use of Technology Over Next 12 Months

Web/Social Analytics

Customer Database

E-Commerce

Remote Work & Teleconferencing











currently sell prodcuts or services using an online platform

52%



increased their digital platform usage in the past 12 months

66%



rated the performance of their business as **better** compared to the start of the pandemic

54%







75% say promoting gender and racial equality is practiced
73% say their company's recruiting efforts support a more diverse environment
80% say their company makes sure people are safe and included
of employees support anti-racist training and initiatives

Drivers of Diversity, Equity, and Inclusion

Small businesses are on the front lines of inclusion efforts throughout the city and are vital in increasing opportunities and inclusivity for all.







Methodology

The goal of the 2022 survey was to measure the sentiment of small business owners towards conducting business in the Greater Chicago area. The survey included 45 questions capturing small business demographic, concerns, needs, and post-pandemic recovery trajectories. The survey was distributed electronically from November 2021 to February 2022. One hundred seventy-six surveys were completed. The questions included in the report had a response rate of at least a hundred respondents.

